

## Product: Solution-IV® Estimating

### Test Site: SE Blueprint, Kevin Anderson

SE Blueprint was a test site for Thoroughbred® Solution-IV® Estimating. Kevin Anderson and his staff provided many suggestions to make this module a winner for any reprographics company.

Here is what Kevin said about Solution-IV Estimating:

*“We utilize the Thoroughbred Solution-IV Estimating module to not only put project parameters into our thoroughbred software and inform our customers of the estimate, but as an easy to use order entry system. The pull down customer and item menu features allow our personnel to easily input items to create quotes and orders without having to have any advanced training. Then the estimate automatically turns into a quote or order and invoice without having to reenter the data again. The easy step by step data input allows accounting to add additional services that may not make it to the invoice originally including items like binding and fuel surcharges. The Estimating module has allowed us to recoup the costs of add on items that may be overlooked in a traditional invoicing platform.”*


See below the prompting and selection pull down interface. There is little chance for mistakes or omissions.

The screenshot displays two windows from the Solution-IV Estimating software. The top window, titled "Estimate Maintenance", shows a form for "Lightspeed Reprographics (DEM)" dated 03/25/08. It includes fields for Estimate Number (0000000101), Date (07/12/07), Customer (JOE'S), Ship to (SAME), and a list of address details: Joe George, Joe's Deli, 15 Olcott Square, Hillsborough, NJ 08876. The Estimate Total is 166.30. The Project is P-2150. The bottom window, titled "Estimates - Large Color", shows a table with columns: Lne, Service, Std Size, Width x Length, Orig, Sets, and Line Amount. The first row shows Lne 6, Service Large Color, Std Size 12x18, Width x Length 12.00 x 18.00, and Line Amount .00. Below the table are dropdown menus for Media (Bond, Gloss, Canvas, Clear Film, 3mil Gloss), Mounting (None), Front Laminate (5mil Matte), Proof (Yes), and Price (.0000).

Lne	Service	Std Size	Width x Length	Orig	Sets	Line Amount
6	Large Color	12x18	12.00 x 18.00			.00

Media: Bond, Gloss, Canvas, Clear Film, 3mil Gloss  
Mounting: None  
Front Laminate: 5mil Matte  
Proof: Yes  
Price: .0000

When complete automatically convert to Quote or Order



Page	1	ORDER
Order Number	0000000023	
Date	3/26/2008	9:34:52AM
PO Number		
Customer	A100	
Resale Number		

Bill To: ADAM  
ADAM'S REPROGRAPHIC HOUSE  
100 MAIN STREET  
ANYTOWN MO 64555

Ship To: ADAM  
ADAM'S REPROGRAPHIC HOUSE  
100 MAIN STREET  
ANYTOWN MO 64555

Project: TEST					Ordered By:				
Sales Rep:					Terms: Net 30 Days				
Ship Via: Our Truck									
Num Orig	Num Sets	Qty/ Prints	Item Code	Description	Sq Feet	Sq Feet Total	Price	Amount	
50	10	500	40-110	Bond 8 1/2 x 11	0.64	324.65	0.0800	37.50	
		10	40-320	Cover 65# Blue			1.0000	10.00	
		10	40-410	3 Ring Binders			5.0000	50.00	
100	2	200	30-110	Bond	8.00	1,200.00	1.3000	1,560.00	
		2	30-202	Chicago Screw 3 Post			0.5000	1.00	

Solution-IV Estimating; for more information call 800-988-3536.

[Click here for information about Thoroughbred Solution-IV Reprographics Products.](#)